

Commodities Educational Platform











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Welcome to Commos

Commos is a boutique coaching and consulting firm with global reach exclusively dedicated to provide innovative training solutions for commodities, commodity trading and risk management. We work closely to the main commodity exchanges, major industrial players, physical traders and financial institutions to help their management and clients master the art of physical and financial trading.

Our unique training approach is practice-driven. Through Commos' online educational platform and trading simulator HedgeTutor, our clients can interact with virtual physical and financial markets and create hedged portfolios. Solid theoretical background, industry grounded case studies and our specialists interaction and support provides with a unique and robust self-paced learning experience.

About HedgeTutor

Comprehensive Educational Commodities Trading Platform

TIME NAVIGATION

Allows user to immediately project into the future and measure performance and impacts of decisions

REALISTIC

Mimics real-life commodity physical and financial markets

Takes into account all parameters pre to posttrading

USER FRIENDLY

Intuitive physical and financial / derivatives trades input.

User can create own trading scenarios

HedgeTutor Concept

Tutorials: solid conceptual base Users have access to a complete theoretical guide developing most concepts behind commodities and physical and financial trading. Tailor made to each specific commodity market, it can be accessed from any simulation screen.



Case Studies: grounded examples

Users have at their disposal a complete library of preloaded industry-grounded case studies. They cover most concepts developed in the Tutorials. They allow study from an observer standpoint and are also useful templates for the Users to create their own simulations

Simulations: trade the markets

Simulations are the most important aspect of Hedge Tutor's learning experience.

Users can trade physical commodities, their related financial derivatives and other specific financial products in randomly simulated markets. By travelling forward and backwards in time, users are able to monitor and assimilate the economic and financial implications of their actions.

Our retrieval practice model

The HedgeTutor learning experience is based on three fundamental pillars: Simulations, Tutorials, and Case Studies.

Retrieval practice has a critical role in promoting new concepts and enhancing and consolidating learning. HedgeTutor offers a unique learning web based trading simulator that prioritises practice without neglecting theory. HedgeTutor was designed to resolve the difficulty of engaging and educating the industry stakeholders in commodities and commodities physical and financial trading.

HedgeTutor has been created so that its users benefit from an online, practical, realistic and comprehensive learning experience set over a pre-agreed period of time.

All of this in a risk-free environment.

Who should use HedgeTutor?

Market participants

- Whether beginner or advanced
- · Learn by doing, individually or with colleagues
- In-depth theoretical and practical education by constantly navigating between interactive guides and monitoring all various impacts of any trading / hedging decisions
- Real-life platform: no more lenient pre-arranged scenarios / solutions: HedgeTutor algorithms constantly generate market prices that cannot be known in advance. It also comes with embedded swap and option calculator

Subscriptions

Our flexible licensing educational solution enables users to train on for an agreed number of hours over a set period of time.

This allows for training at everyone's own pace with the possibility to review and rework past simulations and revisit tutorials as many times as necessary.

With every simulated HedgeTutor transaction, users learn, gain experience, develop skills and confidence that until now could only be hoped for after years of live trading.



HedgeTutor Simulations

Each subscription contains a defined portfolio of physical and financial instruments. These are traded in a simulated market which can be set to follow certain patterns: "bullish", "bearish", "random", etc. providing daily physical spot and spot and forward financial prices. Additional parameters can also be adjusted to fit other specific user's requirements.

Like in real-life trading, cash, credit and physical restrictions apply. Hence, performance is not only evaluated through PnL but also by analysing various parameters: Exposure, Credit Lines and Margining, Cash Flows and Statements.

Navigation: move forward in time and across

screens

Mavigation: move forward in time and

across

Simulations screen flow - Market data and trading inputs

Market Data screen: provides historical and simulated prices for physical and financial markets



Physical Trading screen: trade physical commodities with prices linked to financial markets



Financial Trading screen: trade financial instruments as priced by HedgeTutor



Exposure screen: measures exposure for physical, financial and combined portfolios



Simulations screen flow - Monitor trading / hedging performance

PnL and Cash Flow screen: provides daily valuations for trades and monitors all cash flows



Credit Line screen: displays evolution of margins and impacts on Credit Line Account



Greeks screen: historical evolution of portfolio sensitivities



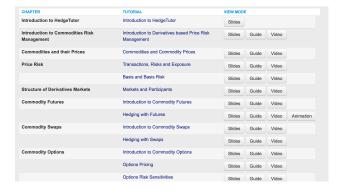
Statements screen: accounting statements evolution

Market Data Physical Tradin		Payoff and Exposure	PnL and Cash Flow Cn	odit Line Greeks	Track Name	
	FAB 111.8					_
H4 H 01Feb19 H H4	111.8 0.89%	■ Msg 🕖 🚇 CS	9 Help At	Al Types 1	All Trades	
OPERATIONS STATEMENT						
Physical Operations (k5)	Initial	Jan 19	Feb 19	Total	Budget	Chang
Revenue	0	0	1,240	1,240	1,100	12.79
Coets	0	0	-800	-800	-1,100	27.35
Inventory Costs	0	0	0		0	0%
Fixed costs	0	0	0		0	0%
Other Variable Costs	0	0	0		0	0%
Operational Income	0	0	440	440	0	0%
Financial Operations (kG)	Initial	Jan 19	Feb 19	Total	Rudget	Chang
Cash Flow Futures	0	0	-113	-113	-113	0%
Cash Flow Swaps	0	0	0		0	0%
Cash Flow Options	0	0	0		0	0%
Transaction Costs	0	-1.00	0	-1.00	-1.00	0%
Credit Transfers	0	-249	249		0	0%
Financial Income	0	-250.0	136	-114.0	-114.0	0%
Net Income	0	-250.0	576	226.0	-114.0	inf 9
FINANCIAL STATEMENT						
Assets (k\$)	Initial	Jan 19	Feb 19	Final	Change	
Ceeh	1,900	1,250.0	1,826.0	1,826.0	21.7%	
Net Psyables/Receivables	0	249	0			
Inventories	0	0	0			
Derivatives	0	-113	0			
Total Assets	1,500	1,386.0	1,826.0	1,826.0	21.7%	



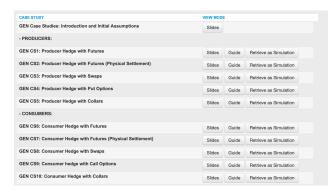
The HedgeTutor Tutorials

Tutorials: review the most important theoretical concepts behind commodity trading.

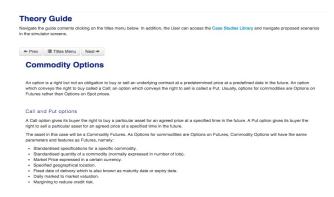


HedgeTutor Case Studies Library

Case Studies Library: review market case studies that cover and develop the concepts developed in the Tutorials.



Theory Guide: contextual help linked to each element in the simulator.



Case Studies as Simulations: review the case studies in the simulator and get familiarized with its functionality



Quizzes: auto asses your knowledge with theoretical and practical questions.

